

Cameron James

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Education

The University of Iowa, Iowa City, Iowa
Major in Marketing/Finance
Current GPA: 3.15

Anticipated May 2016

Work Experience

Sales and Marketing Intern

Dardis Academy, Dubuque, IA

February 2014- August 2014

- Attended 4 day academy in Des Moines where I learned vital information about how to speak, act, and look professionally
- Learned how to market myself and sell men's business apparel
- Networked with future employers the last day of the academy
- In the first two days after the academy, I sold \$5,755 to clients, which still holds as the highest weekly total, and I sold that much over the weekend
- Currently the front-runner in sales after week 5 with \$8,390 in total sales

Financial Services Intern

Honkamp Krueger Financial Services, Dubuque, IA

May 2013-August 2013

- Created Excel spreadsheets to track high and low income client opportunities
- Assisted a client in deciding where to keep his funds for his multi-million dollar charity organization through analysis of five different money management companies
- Performed stock analyses for the financial advisors so they could relay information onto clients about which stocks were doing well and which stocks were doing poorly
- Created forms and tables using Microsoft Access for the Form 5500 to be sent out to clients
- Wrote letters with the Form 5500s attached and mailed them out to clients
- Sat in on weekly Business Development meetings to learn ways on how to attract new, high-net worth clients
- Performed tasks for Retirement Plan Services, Risk Management, and the Investment team

Lifeguard

Thunder Hills Country Club, Peosta, IA

May 2012-August 2012

May 2011-August 2011

- Vacuumed pool
- Cleaned the deck weekly
- Kept watch over everyone in the pool at all times

Community Service

Lutheran Youth Gathering, New Orleans, LA

August 2009

- Attended largest Lutheran Youth Gathering in the year 2009
- Worked together with my youth group to tear down houses that had been destroyed by flooding from Hurricane Katrina

Honors

National Honor Society

August 2010-May 2012

Future Business Leaders of America (President)

August 2011-May 2012

