

J. Michael Carter

Objective

Seeking future employment in the marketing field

Education

2010- Present Hillsdale College Hillsdale, MI
Marketing Major with a Sociology Minor

Experience

Summer 2014 Dardis Academy Kalamazoo, MI

Sales Representative

- ❖ Discovered the fundamentals of the selling principles
- ❖ Trained how to prepare for and scout new sales prospects
- ❖ Grasped the ability on how to effectively communicate the value of the company that I represent

Summer 2013 Ryebelles Saint Joseph, MI

Bartender

- ❖ Developed communication skills while establishing positive relationships with customers
- ❖ Carried out disciplinary actions that reduced possible problems related with excessive customer drinking
- ❖ Learned how to multitask and interact with customers while making drinks and keeping the bar clean
- ❖ Established a positive attitude supporting a friendly working environment

Summer 2012 Berrien County Parks and Recreation Saint Joseph, MI

Manual Laborer

- ❖ Operator of heavy machinery
- ❖ Creative and real-world problem solving experience
- ❖ Garnered an appreciation for the value of a strong work ethic

Skills & Interest

Skills

- ❖ Efficient at public speaking
- ❖ Exceptional time management skills
- ❖ Proficient in all aspects of the Microsoft Office Package

Interest

- ❖ Film- Current member of the film society at Hillsdale College
- ❖ Sports- Currently a three year starting tight end for the Hillsdale College football team
- ❖ Fraternity- Current alumni member of the Delta Sigma Phi Chapter of Hillsdale College

References

References are available on request.