

Joseph W. Welle

2209 Red Oak Ct. NE
Bemidji, MN 56601
Cell: 218-209-6062
Home: 218-444-9355

29welle@gmail.com

PO Box 2000
2850 Abbey Plaza
Collegeville, Minnesota 56321
320-363-2011

Objective: To obtain an entry-level position in the financial services industry that leverages my education and experience in sales, marketing and human resources.

EDUCATION

Bachelor of Arts

Saint John's University Collegeville, MN
Major: Global Business Leadership

August 2014
Major GPA: 3.12

Courses

Global Enterprise, Human Resources, Business Law, Sustainable Business, Public Administration.

Global Study: Valladolid Spain

Experienced global business practices, gained cultural awareness, and proficiency in Spanish.

EXPERIENCE

May – Present: Professional Clothier, Dardis Academy

- Utilize presentation and selling skills and present professional image to build sales.
- Effectively manage territory by optimizing networking skills and written communication.

Summer 2010- 2013: Olson-Schwartz Funeral Home

Responsible and trusted with the transfer of remains

- Performed sales to grieving families, demonstrating empathy and professionalism.
- Consulted and provided guidance to families prior to the funeral service.
- Greeted and attended to the needs of families and friends as they arrived for their loved ones funeral service.
- Prepared and coordinated services such as delivery and appearance of flowers and others like services provided.

Summer 2010 – 2012: Nanny

- Entrusted with day-to-day care of seven-year-old boy.
- Provided transportation to and from sporting activities, coaching, emotional support, cooking, and cleaning.

2011: Class Project Infinite Insurance

- Developed new mission and vision to portray image of Infinite Insurance to its target market.
- Created and implemented a survey to gain an understanding of the needs of college students.
- Influential in the expansion of target markets.